

About Us For Candidates For Companies

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DefensePlacements Newsletter September 2012

About Us:

DefensePlacements is an executive search firm with a proven track record of successfully placing professionals within the **Defense/Aerospace, Security, Manufacturing,** and the **Private Equity** markets.

Sequestration and the Recruitment Industry

With all of the talks about budget cuts and sequestration, it's time to take a look at the future of the recruitment industry for both candidates and clients. There are going to be a lot more candidates in the job market ranging from those getting out of the service to those being laid off as defense contracts start to dry up but let's try to take a positive look at this. There will be an abundance of fresh, qualified job candidates and this is a perfect opportunity for companies to reorganize and restructure from within to become stronger organizations that can withstand a slow economy.

FAST, FOCUSED, FLEXIBLE, and FRIENDLY is our guiding philosophy via a culture of authenticity, honesty, and integrity.

Sequestration will not immediately chop off jobs by blindly trimming the fat in the defense budget and leave thousands unemployed. Defense companies will be able to continue working on contracts for several years since sequestration does not affect funding that has already been allocated [Analysis of the FY 2013 Defense Budget and Sequestration](#). Factoring in the time required to award contracts, most funding for government contracts takes several years to be spent, thus, the economy will have some time to adjust to the budget cuts before there are any major layoffs [Defense Cut's Full Effect Years Away](#). For those returning home and getting out of the service, the [Defense Budget Priorities and Choices](#) outlines a reform of the Transition Assistance Program that is designed to assist troops and their families through the transition from military life to civilian life with education programs, technical training, job placement and entrepreneurship preparation.



Founded by a decorated combat pilot, we are an approved **Vietnam Veteran Owned Small Business Enterprise**.

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"Rather than love, than money, than fame, give me truth."

~Henry David Thoreau

Regardless of whether you're a job candidate or a company, change is coming and you need to be prepared. DefensePlacements has weathered the economic storms of the past and we want to use our expertise to help you. If you're looking to internally restructure your company, we can provide you with strong executive candidates that can help sustain the strength of your company's foundation. Or, if you are back in the job market looking for a new opportunity, we can help find a position for you. Give us a call and let us help you.

Brian Spaulding Wins Another National Award

A big congratulations to Brian Spaulding for the second month in a row for being named MRI's National Project Coordinator of the Month for June 2012. It's an honor to work alongside such a talented and hardworking individual. Congratulations Brian!



DefensePlacements, Inc

2205 Old Hamilton Place NE. Suite #200, Gainesville, GA 30501

Tel: 678-343-2742

E-mail: info@defenseplacements.com

Web Site: www.DefensePlacements.com

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